

A Dealer asks.....

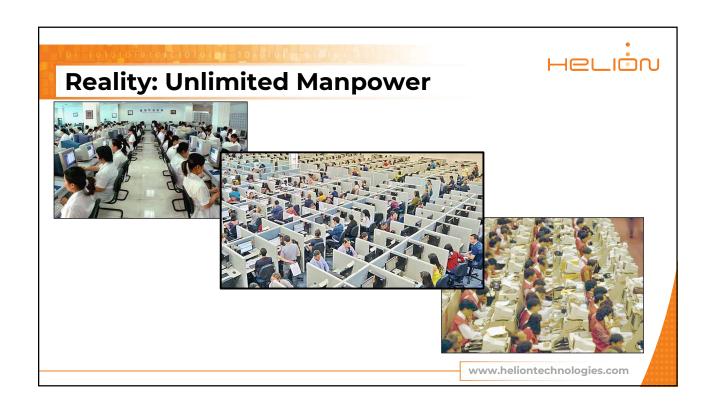




Do you feel we have in place what we need to limit the 'damage' of an event?

Class action, Litigation, FTC... That's some scary s**t. Does anything stand out that we don't have or don't do?







Cybercrime is rising



\$10 Trillion - 2024 \$24 Trillion - 2028

2024 1st Half Major Cyberattacks

HeLION

CDK

United Healthcare

Frontier Airlines

Findley Auto Group

ThyssenKrupp

Fujitsu

My mom

Prudential Financial

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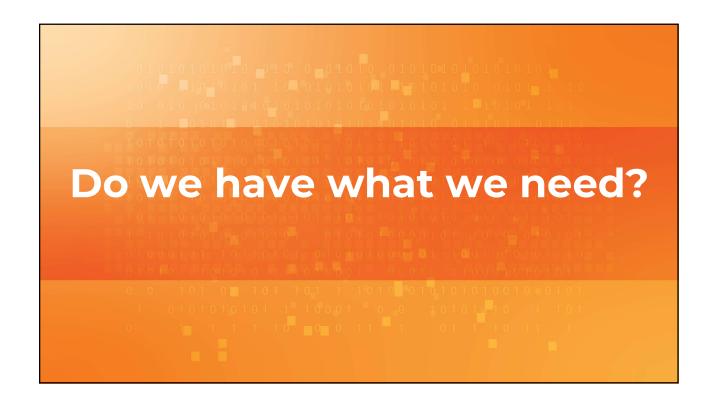
Some Consequences

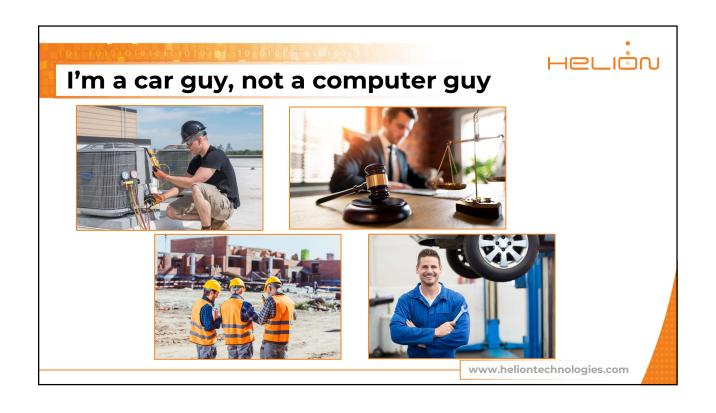


- Downtime / Lost Revenue
- Reputation
- Attack Mitigation
- Clean Up Cost
- Regulatory Accountability









But I Completed the Checklist!





- Online compliance products
- Only as good as the assessor
- False sense of security
- Show your checklist to the hackers!

THERE IS NO QUICK FIX

Do you know your technology?



- ► IT Team Responsibilities
- Processes in place
- Technologies in use
- Opportunities for enhancement
- Trust but verify



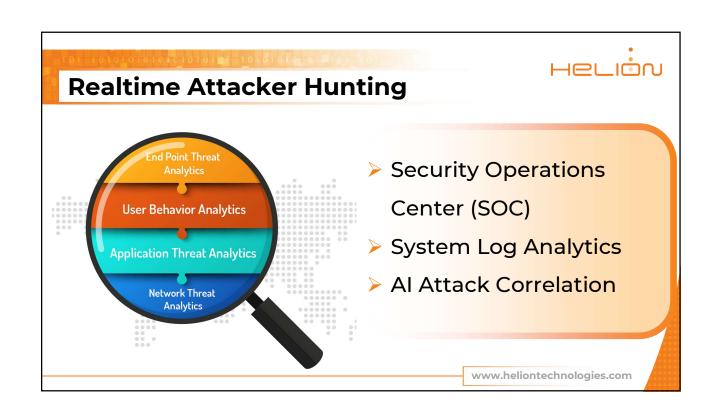
Essential Security Practice





Annual security review presented in writing to the board of directors.

Performed by a certified individual who examines your business.



Account Security

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- Audit Administrator access
- Limit PC admin access
- Secure passwords
- Apply privileges sparingly
- Multi-Factor authentication
- Federated single sign on



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Keep Technology Current



- 4 years before the iPhone
- Beyonce's first solo album
- Michael Jordan's last NBA game
- Arnold Schwarzenegger elected governor
- Oct 2025 Windows 10 Retires



Employee Training





- Security practices go beyond IT
- When hired
- Minimum annually
- Minimum quarterly phish tests

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Pen Tests and Vulnerability Scans



- Pen Test: system security testsby human assessors (annual)
- Vulnerability Scan: semi-annual scan and patching of computer systems
- Useless without human, expert intervention



Insurance Coverage





- Application representations that state "all"
- MFA and administrator representations
- Breach Coach
- Coverage specific to cyberattack

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